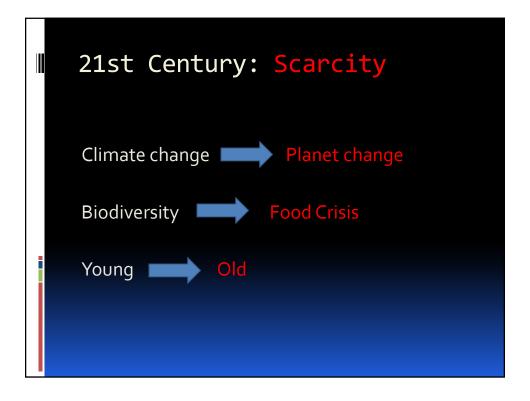
# Refocus THE EDGE TO THE CENTRE

Today, economic forecasters are a lot like a blind javelin thrower.

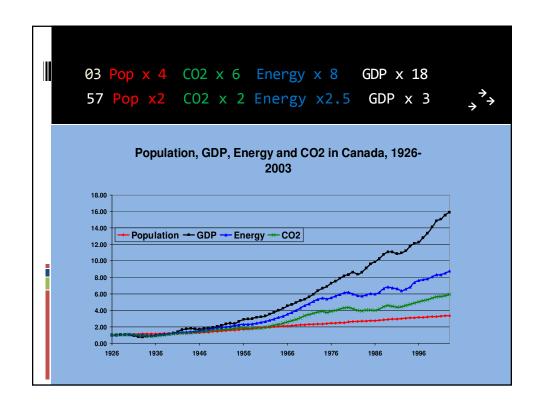
They are not likely to win on accuracy but they will be sure to keep the crowd's attention.

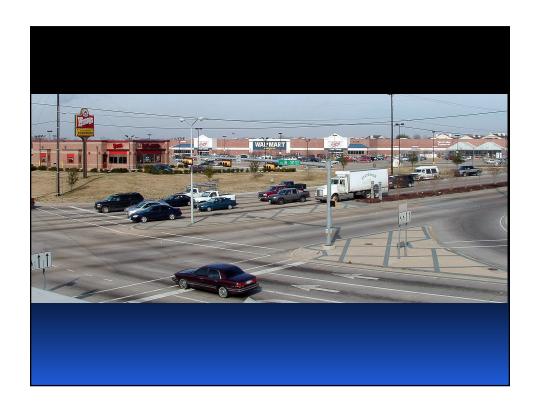


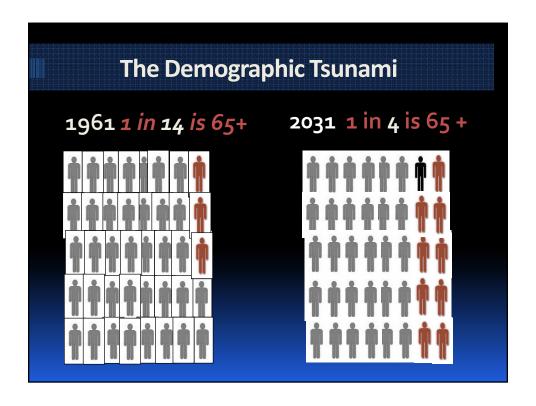
## The Birds & The Bees

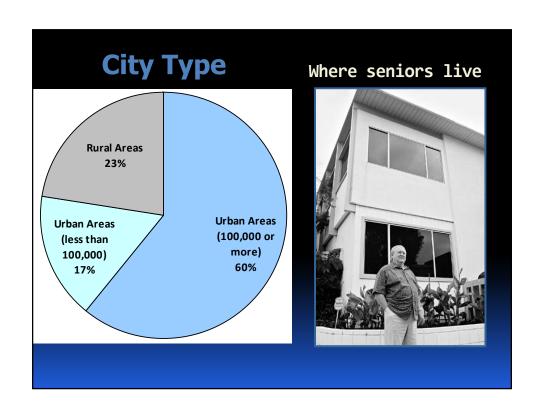
1 in 3 species will be extinct by 2050.

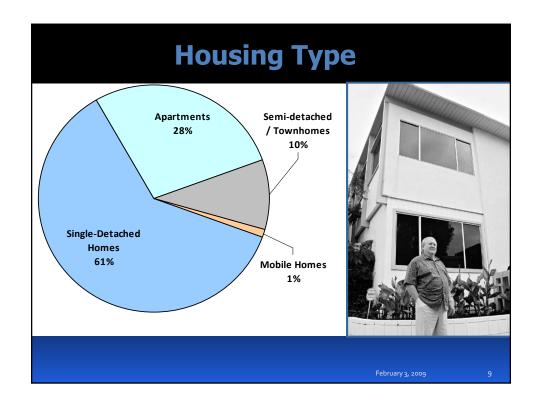
Already, 50% of the population of North America's 20 most common bird species have been lost.

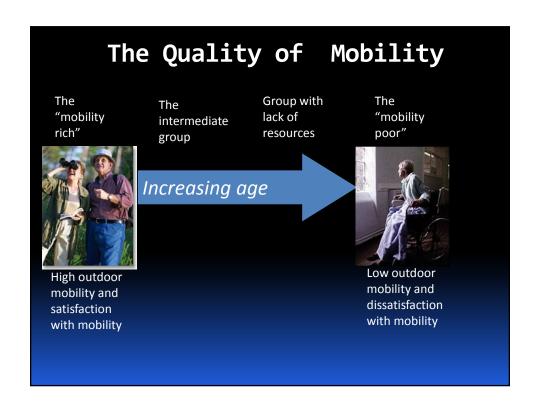


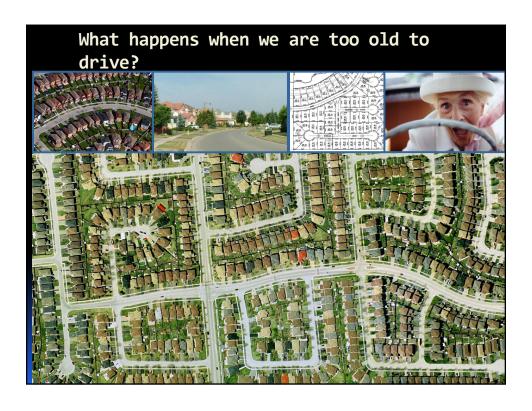


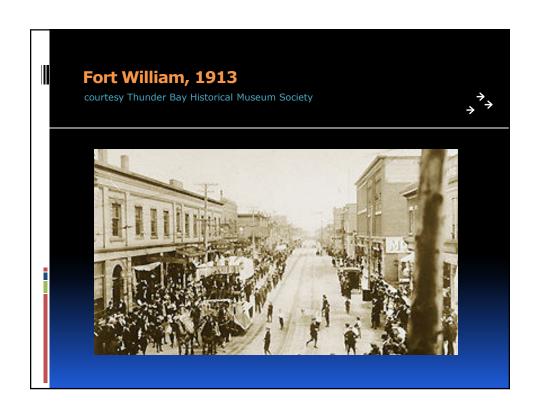


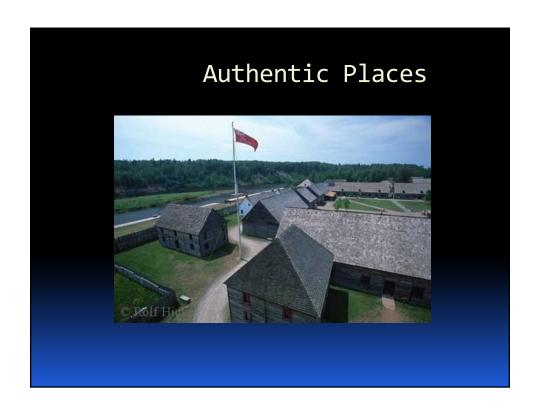




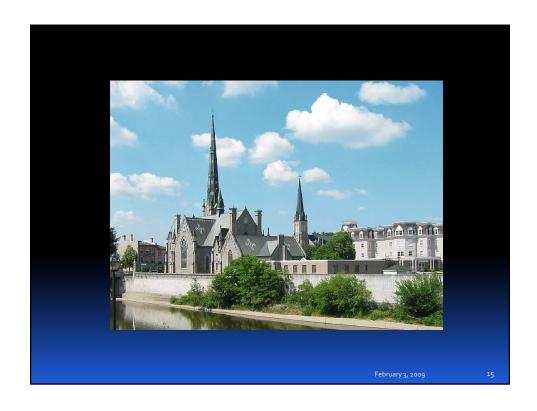










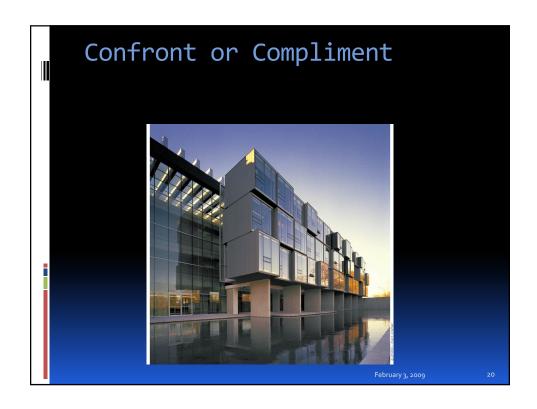










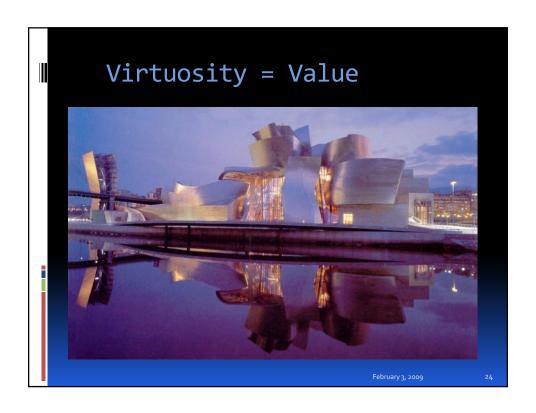


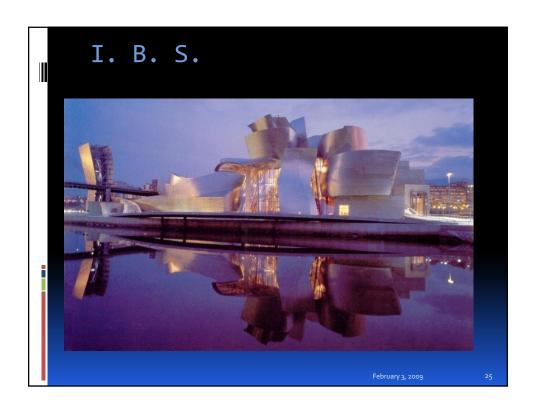
## Culture X 3

- Values
- Vibe
- Virtuosity

### Utilitarian and Creative Values **Utilitarian Perspective Creative Perspective** "Stretch tax dollars" "Make beauty necessary and necessity beautiful" Cost Benefit Function Form inseparable from function Generic and predictable Original and unique Homogeneous Heterogeneous Simplicity Complexity Efficiency of space Quality of place Formulaic Artistic Adding value Reducing cost Same as the other place Unique to this place Immediate results Long-term change Repetition Innovation Ecology Rigid systems Growth Development Integration Separation Design



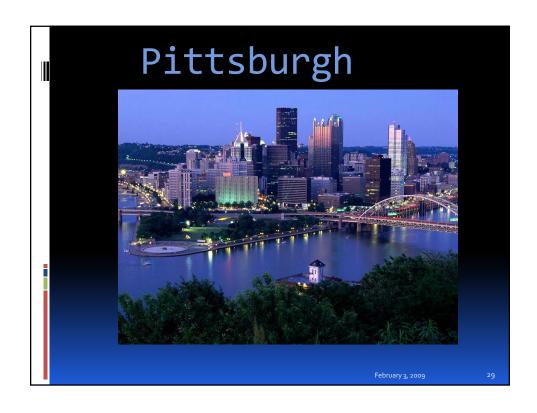


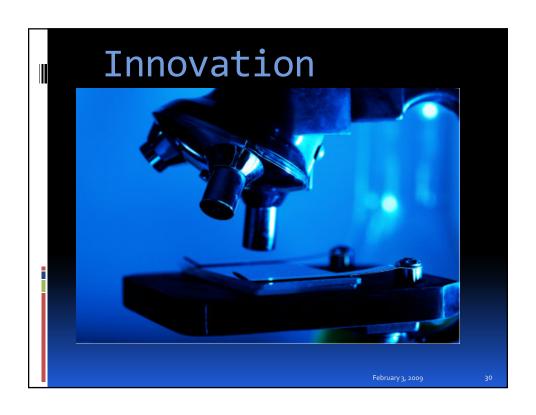


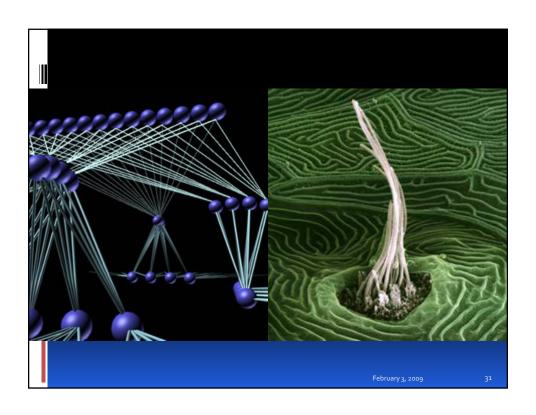


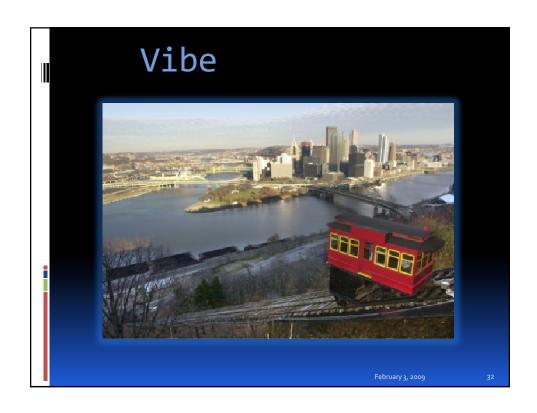


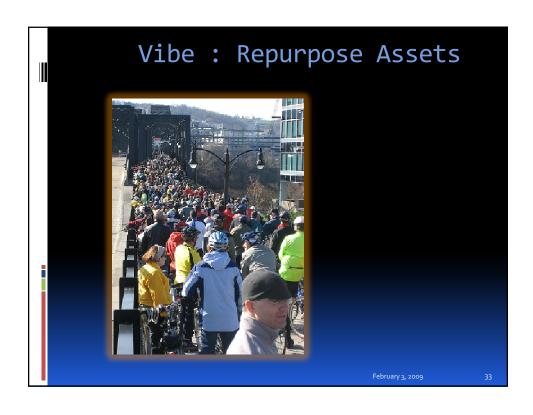


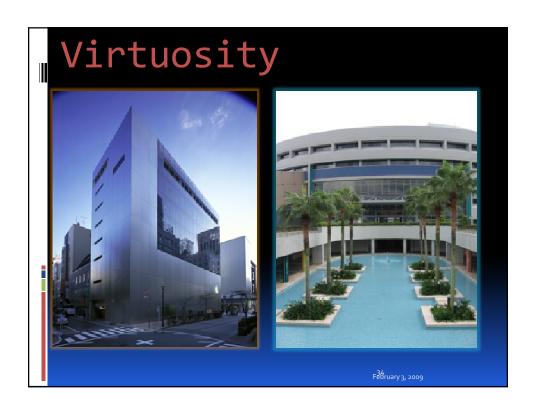


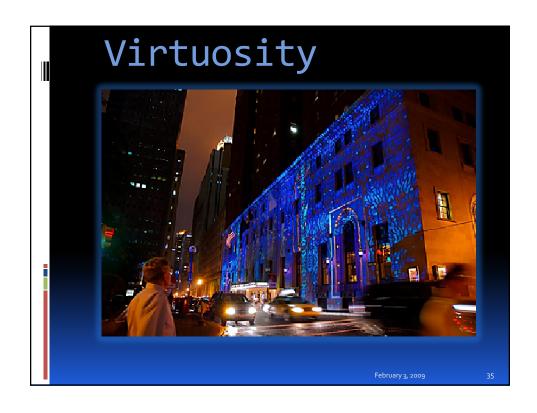


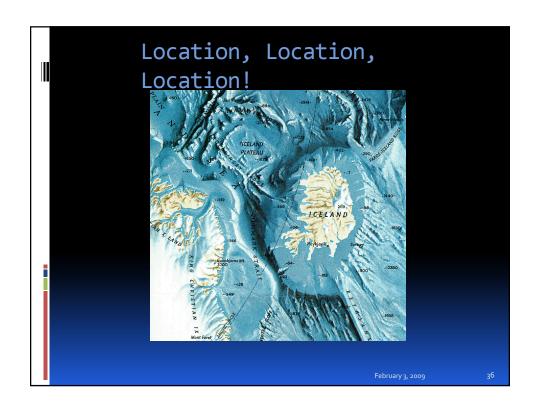


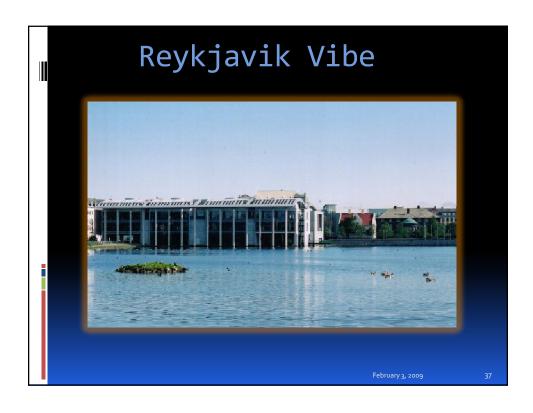


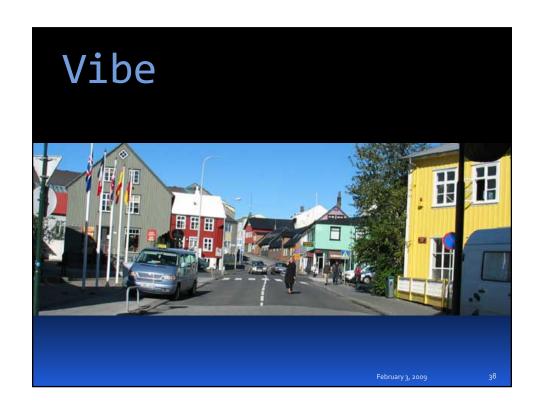


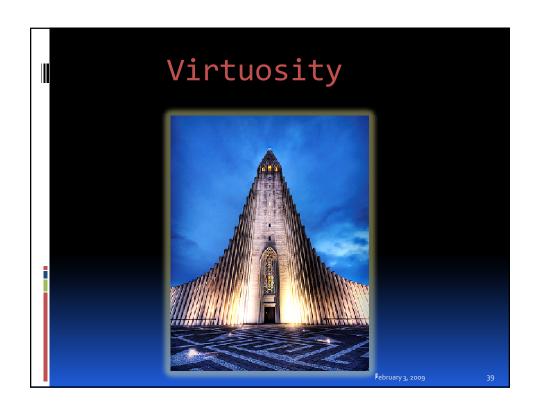


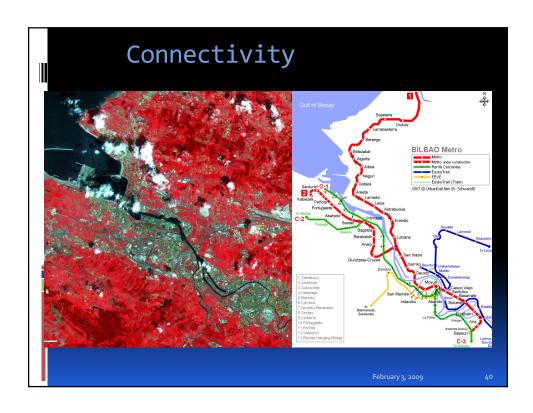


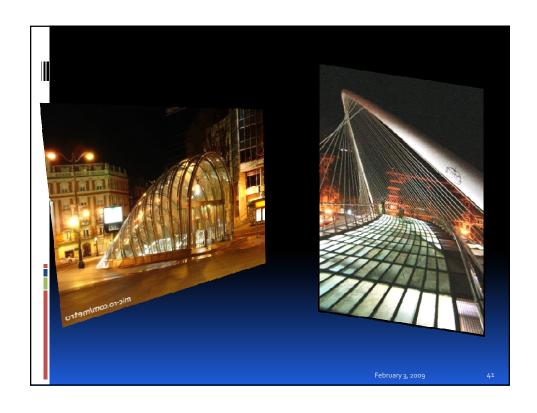


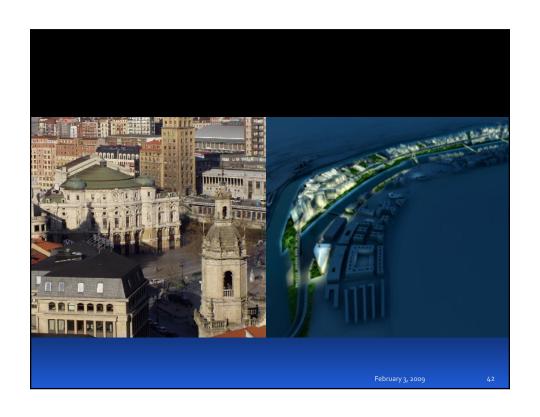












## How to Begin?

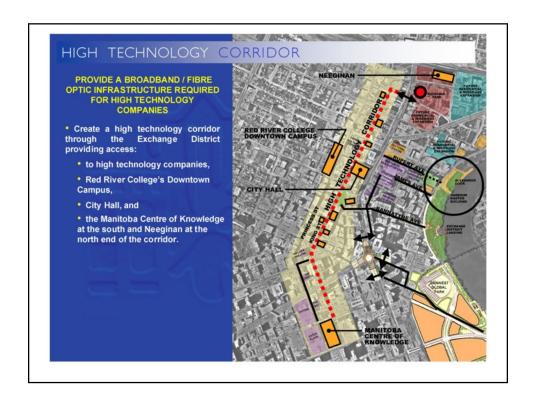
Capacity: Is the ability to achieve goals by identifying and reorganizing assets and resources.

Capacity Building: Is the process of reducing obstacles to action created by institutions, policies or perceptions that are insensitive to the new diversity of conditions.

## The Plan: A Development Framework

- Integrates land, transportation, economic and cultural planning. Highly tradable
- Translates policy into actions with measurable results
- Coordinated plan based on the physical environment
- Site and project specific with budgets and deadlines
- Concepts for future growth are layered over current developments and short term plans
- Implicit is that the plan should be coordinated and implemented by a single, stakeholder based authority in partnership with the City





## Centre Venture: The Delivery Agency Implements strategies to capitalize on economic, physical & social development opportunities Arms-length economic development agency Strong CEO model "Vested interest" volunteer private sector board After year 1, no politicians Advocate, catalyst, financier, deal assembler Asset management agreement

Centre Venture: The Delivery Agency
<ul> <li>□ Translates public and private sector communications and needs.</li> <li>□ Leads infrastructure partnerships (Waterfront Drive)</li> <li>□ Operates a development bank</li> <li>□ Finances projects</li> <li>□ Manages city programs</li> <li>□ Sells and leases land</li> <li>□ Assists in project development</li> <li>□ Organizes public sector support for projects</li> <li>□ Advocates for and advises on policy &amp; design</li> </ul>

## Development Incentives

- Centre Venture:
  - > Development Loans and Grants
  - > Equity Investments
  - > Sale and Lease of Property
  - > Small Tax Credits
  - Monetizing Credits
- O City:
  - > Tax Increment Financing (Project & Infrastructure)
  - > Large Heritage Tax Credits
  - Infrastructure (Site Development)

## **Development Incentives**

## City: (continued)

- Heritage Grants
- Home Grown Economic Development Fund
- District Infrastructure Levy
- Walkway and Street Scaping funds
- Public Art Program
- Design Competitions

## Development Incentives

- Trilateral Agreements Canada/Manitoba/Winnipeg
  - Winnipeg Development Agreement
  - Federal Infrastructure Program
  - Winnipeg Housing and Homelessness Initiative
  - Western Economic Diversification

